

Agent Program

What is the InPhonex Agent Program?

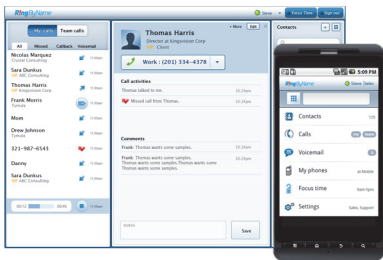
The InPhonex Agent Program is an opportunity for master agencies, independent agents, and other channel partners to offer InPhonex-branded business and residential products and earn commissions based on their success. With the InPhonex Agent Program agents are simply responsible for making sales. InPhonex handles everything else throughout the lifecycle of the customer.



What are the products that agents can sell through the Agent Program?

For Agents there are two products available:

RingByName™



RingByName is a ground-breaking communication and collaboration solution for businesses.

- RingByName combines a cloud-based phone system with advanced answering capabilities and built-in customer relationship management.
- RingByName greets your customers by name when they call and offers to transfer them to the person they spoke with last time.
- RingByName provides your team with a desktop and smartphone application that tell them who is calling and why before they answer.



Teleworld is an ideally-designed and packaged solution for consumers.

- Teleworld replaces a consumer's home phone service with a better solution.
- Teleworld enables unlimited calling to nearly 70 countries.
- Teleworld lets consumers keep their phone number and gain advanced features like voicemail to email, fax receipt, and conference calling.



Who is InPhonex™?

InPhonex is a full-service telephony company that provides a comprehensive suite of carrier-grade communications services, competitively priced and rapidly provisioned.

Leveraging its highly agile telephony platform, InPhonex provides service that can be used 'as is' or easily adapted to the unique needs of individuals, SMBs, enterprises, niche markets or other communications service providers.

Founded in 2003, InPhonex is a privately held company with operations in 150 countries. The company's corporate offices are in Miami, Florida with technical facilities in other international locations.

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What resources and tools does InPhonex have to support Agents?

InPhonex was founded to allow businesses and entrepreneurs to capitalize on the opportunity to offer telecom products and services without investing millions in telecom infrastructure and expertise. To support Agents we have developed a team of experienced, devoted professionals and an advanced set of tools.

- Every Agent is assigned a Channel Manager who is knowledgeable, proactive, and supported by an experienced team.
- The InPhonex Agent Portal is an online interface that agents use to generate proposals, place orders, track pending orders, and run reports on their sales.
- RingByName and Teleworld demo accounts can be provided to agents or prospects to experience the products first-hand.
- A complete set of sales collateral is available for download through the Agent Portal. Available collateral includes InPhonex corporate overview, product sheets, list pricing sheets, case studies, white papers, and more.

What is the compensation plan for Agents?

InPhonex offers agents three compensation plans and agents should choose the plan that best meets their needs.

Compensation Plan	Details
Three-Month Bounty & No Residual	Agent receives three months of the new customer's monthly services charges, paid monthly.
One-Month Bounty & 15% Residual	Agent receives one months of the new customer's monthly services charges plus 15% of the monthly charges for as long as the customer subscribes to the service.
No Bounty & 18-22% Residual	Agent receives 18-22% of the monthly charges for as long as the customer subscribes to the service. The percentage paid is based on the total sales production of the agent.

How can an agency, agent, or other channel partner get started with the program?

1. Sign up for the Agent Program at resale.inphonex.com/agents.
2. Watch the InPhonex Agent Program informational video.
3. Complete the necessary paperwork with InPhonex.
4. Complete the training program on the product(s) you want to sell and the portal.
5. Work with your Channel Manager to generate proposals and close business.
6. Collect commissions and win contests.